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Date: 22 JAN 2024, 02:18 PM
Purchased By:
VENKATA RAMANA BHUPATHI
S/o RADHA KRISHNA
R/o HYD
For Whom
QUALITY THOUGHT INFO SYSTEMS INDIA PVT. LTD., HYD

AV RAJA SEKHAR
LICENSED STAMP VENDOR
Lic. No. 16-11-028/2015
Ren.No. 16-11-004/2024
7-1-619, Shop No.11, Huda
Maitriwanam, Ameerpet,
Hyderabad, T.S.
Ph 9391344177

MEMORANDUM OF AGREEMENT (MOA)

This Memorandum of Agreement ("Agreement") is made and entered into as of [24- Jan.- 2024], by and between:

Quality Thought Info Systems India Pvt Ltd.

Registered Office: 3rd Floor, 302, Nilgiri Block, Aditya Enclave, Ameerpet, Hyderabad - 500016

Goods and Services Tax Identification Number: 36AAACQ4378A1ZM

Hereinafter referred to as "Quality Thought"

And

University College of Engineering (Autonomous), Osmania University Office: **Osmania University** Campus, Tarnaka, Hyderabad - 500007, TS hereinafter referred to as "OUCE"

BACKGROUND:

1. Quality Thought Info Systems India Pvt Ltd. (Quality Thought): Established in 2015.

For Quality Thought Infosystems (India) Pvt. Ltd.

B.V. Ramana

Director



S. V. Ramana
PRINCIPAL
University College of Engineering
Osmania University, Hyderabad
TELANGANA STATE - 509 007.

Quality Thought has been a pioneer in the IT training industry with over a decade of experience in training and placements. Quality Thought is a gateway to your bright future in the IT industry with a rich history of operating across multiple states in India. Specializing in advanced Software Courses like AI-Data Science, Cloud Computing, MERN/MEAN Stack, Full Stack Java, Python, Dot Net, Testing Tools...etc.,

2. University College of Engineering (Autonomous), Osmania University (OUCE): Founded in 1929, OUCE stands as one of the oldest Engineering College in India, celebrated for its academic excellence. Located in the historic city of Hyderabad, OUCE has been instrumental in shaping the educational landscape in the region

PURPOSE OF AGREEMENT:

Quality Thought and OUCE, recognizing their respective strengths, aim to forge a strategic Partnership to offer industry-vetted, co-branded software courses. The focus will be on the launch of the "Integrated IT Infrastructure & Software Programs."

TERMS OF AGREEMENT:

1. Course Details:

The courses will be conducted exclusively offline and online, utilizing classrooms provided by OUCE. These classrooms will be equipped with dedicated power sources for laptops, projection facilities, and high-speed Wi-Fi infrastructure.

Classes will run for 2 hours per day, five days a week, spanning 7 weeks for a total of 70 hours.

2. Abilities:

OUCE, as the host institution, will provide the necessary infrastructure, ensuring conducive learning environments in the form of classrooms. With amenities.

Quality Thought will play a pivotal role in IT marketing the courses, providing industry-vetted trainers, designing a cutting-edge curriculum, and ensuring the seamless delivery of the courses.

3. Courses Fee and Revenue Sharing:

The courses fee per student for each training program would set separately based on the number of hours and costing. A meticulously structured. revenue-sharing model will be employed, with 70% directed to Quality Thought and 30% to OUCE. Additionally, GST at 18% will be applicable.

For Quality Thought Infosystems (India) Pvt. Ltd.

B.V. Ramana

Director



[Signature]
PRINCIPAL

All revenues generated will be meticulously managed through an escrow account established jointly by OUCE and Quality Thought. Automated standing instructions will facilitate a transparent and equitable distribution of funds in the agreed-upon ratio.

4. Special Offer for OUCE Students:

Recognizing the significance of its host institution, OUCE students will enjoy an exclusive 20% discount on the stipulated courses fee. To further incentivize outstanding academic performances, the top- performing 10% of OUCE students may be eligible for full fee reimbursement on a case-to-case basis. The same would be applicable to all students of the constituent colleges of Osmania University.

5. Minimum Batch Size and Target Audience:

The minimum student batch size for the program is set at 50 students per batch and may vary from program to program.

The target audience comprises of engineering students starting from the 3rd semester and above of Osmania University or any Engineering College.

The students can also be from any technical background like BCA, MCA, BSc (Computers) etc.

Quality Thought can market/conduct the training program at any of the Colleges under Osmania University

6. Certification and Curriculum:

All courses completion certificates will bear the co-branded insignia of Quality Thought & OUCE, Osmania and will be officially released by OUCE to ensure adherence to established protocols.

The curriculum, meticulously crafted by Quality Thought, adheres to global standards outlined by COMPTIA and EC Council. Successful students will be eligible to sit for examinations conducted by these globally recognized bodies to secure certifications.

Further, all certificates would be under the control of OUCE, Osmania University.

7. Phase I Target:

The collaborative aspiration is to train a minimum of 1000 students in the first year.

PART II PROPOSAL:

8. PART II - Technology Assist Centre (TAC):

Quality Thought proposes the initiation of a Technology Assist Centre (TAC) as an integral

For Quality Thought Infosystems (India) Pvt. Ltd.

B. V. Raman

Director



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University College of Engineering
Osmania University, Hyderabad
TELANGANA STATE - 500 007.

extension of the collaboration.

9. Objectives of the TAC:

The TAC aims to serve as a dynamic platform bridging the gap between academia and industry by offering practical, hands-on experience to students.

Leveraging Quality Thought's established industry connections, the TAC seeks to establish a backend customer support centre, aligning with OEMs in the software courses space.

10. Operational Framework:

The TAC will function as a hub for students to engage in real-world industry projects, providing them with a unique opportunity to apply their acquired skills in a professional setting.

Students will have the chance to earn stipends while working on industry projects, fostering a symbiotic relationship between academia and the industry.

11. Faculty Engagement:

As part of the TAC initiative, there is a proposal to extend the training to faculty members at OUCE who express interest. Faculty members, upon completion of the training, may serve as team leads for student-led projects.

This engagement model aims to enhance the skill sets of faculty members, aligning them with industry requirements and trends.

12. Placement and Apprenticeships:

Quality Thought, drawing on its extensive industry network, will actively assist and facilitate placements, internships, and apprenticeships for students who graduate from the software courses program.

The TAC, acting as a liaison between students and industry partners, will play a pivotal role in ensuring successful transitions from academia to professional software roles.

13. Revenue Sharing for the TAC:

The revenue-sharing model for the TAC will be subject to detailed discussions and mutual agreement between Quality Thought and OUCE.

The terms will encompass considerations such as revenue distribution, financial responsibilities, and the duration of the revenue-sharing arrangement.

B.V. Ramana

Director



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PRINCIPAL

14. Long-Term Sustainability:

The TAC is envisioned as a sustainable model that not only benefits students but also serves as a valuable asset for OUCE and the broader software courses ecosystem.

The long-term vision includes the potential expansion of the TAC model to other educational institutions, fostering collaborative initiatives between academia and industry.

15. Monitoring and Evaluation:

. A robust monitoring and evaluation framework will be established to track the performance, impact, and success metrics of the TAC.

Regular assessments and feedback mechanisms will ensure continuous improvement and alignment with the evolving needs of the industry.

16. Continued Collaboration:

Quality Thought and OUCE commit to ongoing collaboration, adapting to the changing landscape of software courses education and industry requirements.

Joint initiatives, research projects, and further expansions will be explored collaboratively to maximize the impact of the partnership.

17. Term of MOA: Two Years from the date of Signing and extendable based on mutual interest and outcome.

IN WITNESS WHEREOF, the parties hereto have executed this Memorandum of Agreement, including the Phase II Proposal, as of the Effective Date.

**Quality Thought Info Systems India Pvt Ltd
(A), Osmania**

For Quality Thought Infosystems (India) Pvt. Ltd.

B.V. Ramana.

Director

VENKATA RAMANA BHUAPTHI
Director

Witness



**University College of Engineering
University**

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PRINCIPAL

University College of Engineering
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Prof. Sriram Venkatesh
Principial

Witness

[Handwritten Signature]
Dr. D. Vijay Kumar
Director, Osmania Foundation

